

UPS Hundredweight Service[®] Rates Tier 7



2012 Rates

*For Customers Located
in the 48 Contiguous States*



Domestic

UPS Hundredweight Service® Tier 7

GUARANTEED DELIVERY SERVICE OPTIONS

- UPS Hundredweight Service rate tier levels are assigned based upon UPS's analysis of the specific shipment characteristics for shipments tendered for UPS Hundredweight Service.
- A Heavy Package sticker is required for any package weighing more than 70 pounds. Visit the "Order Supplies" Quick Link at ups.com® or call 1-800-Pick-UPS® to request Heavy Package stickers and highlight tape.
- Visit ups.com or call 1-800-Pick-UPS for guarantee details, service availability and delivery time commitments.
- Rates are for shipments originating in the 48 contiguous states.

UPS Next Day Air®										
										Hundredweight Shipment Rates Per Pound
Zones	102	103	104	105	106	107	108	124	125	126
100 Lbs. or more	\$1.81	\$2.56	\$4.01	\$4.45	\$4.75	\$4.96	\$5.25	\$5.32	\$5.01	\$5.78
UPS Next Day Air Saver®										
										Hundredweight Shipment Rates Per Pound
Zones	132	133	134	135	136	137	138	Service Not Available		
100 Lbs. or more	\$1.49	\$2.19	\$3.92	\$4.17	\$4.46	\$4.70	\$4.84	-	-	-
UPS 2nd Day Air A.M.®										
										Hundredweight Shipment Rates Per Pound
Zones	242	243	244	245	246	247	248	Service Not Available		
100 Lbs. or more	\$1.12	\$1.25	\$1.57	\$2.31	\$3.82	\$4.04	\$4.16	-	-	-
UPS 2nd Day Air®										
										Hundredweight Shipment Rates Per Pound
Zones	202	203	204	205	206	207	208	224	225	226
100 Lbs. or more	\$0.93	\$1.05	\$1.36	\$2.00	\$3.32	\$3.57	\$3.65	\$3.82	\$3.41	\$4.36
UPS 3 Day Select®										
										Hundredweight Shipment Rates Per Hundredweight Unit
Zones	302	303	304	305	306	307	308	Service Not Available		
200 to 499 Lbs.	\$67.20	\$86.50	\$104.20	\$129.90	\$187.05	\$214.90	\$240.40	-	-	-
500 to 999 Lbs.	65.30	84.05	101.30	126.60	182.05	209.25	233.80	-	-	-
1,000 Lbs. or more	68.05	87.55	105.55	131.75	189.40	217.85	243.30	-	-	-
UPS Ground										
										Hundredweight Shipment Rates Per Hundredweight Unit
Zones	2	3	4	5	6	7	8	44	45	46
200 to 499 Lbs.	\$38.90	\$45.15	\$48.30	\$57.55	\$72.30	\$84.35	\$99.20	\$267.05	\$267.05	\$310.00
500 to 999 Lbs.	36.35	42.30	45.20	53.95	67.75	78.75	92.75	248.20	248.20	287.15
1,000 Lbs. or more	37.25	43.30	46.30	55.25	69.15	80.40	94.85	252.75	252.75	293.15

Qualifications

UPS Hundredweight Service is available as a contractual service only to customers who have a Scheduled Pickup account. UPS Hundredweight Service rates apply for shipments meeting these conditions:

- Packages addressed to a single consignee at one location within the 50 states and Puerto Rico on the same day.
- Total shipment billable weight of 200 pounds or more for each UPS 3 Day Select or UPS Ground shipment.
- Total shipment billable weight of 100 pounds or more for each UPS Next Day Air, UPS Next Day Air Saver, UPS 2nd Day Air A.M. or UPS 2nd Day Air shipment.

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How to Calculate Charges

1. Choose the UPS domestic service for your shipment. Refer to your UPS Zone Chart at ups.com/rates to determine the appropriate zone.

2. Determine the shipment's billable weight. Use a scale to determine the weight of the package. Any fraction of a pound in the total should be rounded up to the next whole pound.

If the dimensional weight of a package exceeds its actual weight, the dimensional weight of the package will be used to calculate the billable weight. (See the current *UPS Rate and Service Guide* for instructions on how to determine dimensional weight.) Obtain the shipment's billable weight by totaling the weights of the individual packages in the shipment.

A package is considered a "Large Package" when its length plus girth [(2 x width) + (2 x height)] combined

exceeds 130 inches, but does not exceed the maximum UPS size of 165 inches.

Large Packages are subject to a minimum billable weight of 90 pounds. A Large Package Surcharge of \$55.00 will apply. An Additional Handling charge (as set forth in the *UPS Rate and Service Guide*) will not be assessed when a Large Package Surcharge is applied. After calculating the rate of the package, compare the rate to the minimum billable rate, and apply the greater of the two.

3. For **UPS 3 Day Select®** and **UPS Ground**: Divide the shipment's billable weight by 100 to determine the number of Hundredweight units.

4. For **UPS 3 Day Select** and **UPS Ground**: Multiply the number of Hundredweight units by the Shipment Rate Per Hundredweight Unit

shown on the rate chart for the appropriate service, shipment-billed weight level and zone to calculate the shipping charge.

For UPS Next Day Air®, UPS Next Day Air Saver®, UPS 2nd Day Air A.M.® and UPS 2nd Day Air®: Multiply the shipment's billable weight by the Rate Per Pound shown on the rate chart for the appropriate service, shipment-billed weight level and zone to calculate the shipping charge.

Note: Some UPS Ground shipments less than 500 pounds may be more economically rated as 500 pounds. The UPS billing system will automatically compute the shipment charges at both the shipment-billed weight and at 500 pounds, compare them and bill the lower of the two.

Minimum Charges

- The minimum charge for a **UPS 3 Day Select** or **UPS Ground** shipment will be the greater of either a charge based on an average weight of 15 pounds per package or a per-shipment

minimum charge for the applicable zone as shown below.

- The minimum charge for a **UPS Next Day Air**, **UPS Next Day Air Saver**, **UPS 2nd Day Air A.M.** or **UPS 2nd**

Day Air shipment will be based on an average weight of 15 pounds per package.

UPS 3 Day Select® Zones	302	303	304	305	306	307	308	Service Not Available		
Minimum Charge	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	-	-	-
UPS Ground Zones	2	3	4	5	6	7	8	44	45	46
Minimum Charge	\$66.50	\$66.50	\$66.50	\$66.50	\$66.50	\$66.50	\$66.50	\$350.00	\$350.00	\$375.00

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Additional Information

The information below applies to all levels of UPS service, unless otherwise indicated.

Additional Charges

Address Correction

If UPS is unable to deliver a package as addressed by the shipper, or if the package has an incorrect or incomplete address, UPS will make reasonable efforts, to be determined in its sole discretion, to secure the correct or complete address. If the correct or complete address is secured, UPS, at its sole discretion, will attempt delivery, and the shipper will be provided with the correct address to update its internal records. An additional charge will be assessed for an address correction.

- \$11.00 per each package in a UPS Hundredweight Service for UPS Next Day Air®, UPS Next Day Air Saver®, UPS 2nd Day Air A.M.®, UPS 2nd Day Air® and UPS 3 Day Select® shipment. Maximum of \$77.00 per shipment.
- \$11.00 per each package in a UPS Hundredweight Service for UPS Ground shipment. Maximum of \$77.00 per shipment.

For customers using WorldShip®, UPS CampusShip® or the UPS Developer Kit, city, state and ZIP Code™ combinations are automatically validated within each system. WorldShip and UPS CampusShip can validate addresses against UPS's street-level address database. An address validated by UPS may be incorrect or incomplete for purposes of completing delivery, and may be corrected by UPS.

Delivery Area Surcharge

A surcharge applies to each UPS Hundredweight Service shipment delivered to certain ZIP Codes within the 48 contiguous states.

- Commercial/Residential: \$10.00
- Extended Commercial/Residential: \$10.00

Refer to the Remote Area Surcharge listed for UPS Hundredweight Service shipments to Alaska and Hawaii. Refer to ups.com/rates or call 1-800-Pick-UPS® for a listing of applicable ZIP Codes.

Remote Area Surcharge

A Remote Area Surcharge of \$15.00 for Alaska and \$6.00 for Hawaii applies to each UPS Hundredweight Service shipment delivered to certain ZIP Codes within Alaska and Hawaii. Refer to ups.com/rates or call 1-800-Pick-UPS for a listing of applicable ZIP Codes.

Residential Surcharge

Add \$26.00 to the appropriate rate for each UPS Hundredweight Service shipment going to a domestic residential destination.

Saturday Delivery

A Saturday Delivery fee of \$15.00 applies to UPS Hundredweight Service for UPS Next Day Air and UPS 2nd Day Air shipments delivered on Saturday. Refer to ups.com® or call 1-800-Pick-UPS for delivery areas. For Saturday Delivery, each UPS Hundredweight Service package must bear a Saturday Delivery routing label.

Saturday Pickup

If a Saturday Pickup is requested, the charge per UPS Hundredweight Service shipment is \$15.00. This service is available for UPS Next Day Air, UPS Next Day Air Saver, UPS 2nd Day Air A.M. and UPS 2nd Day Air. Not available for UPS Ground. If a Saturday Pickup is scheduled, but nothing is shipped, the \$15.00 service charge will be assessed.

Weight and Size Information

The maximum actual weight per package is 150 pounds.

The maximum size per package is 165 inches in length and girth [(2 x width) + (2 x height)] combined, with a maximum length of 108 inches per package.

Service Restrictions

Army Post Office (APO) and Fleet Post Office (FPO) addresses are not accepted.

UPS Returns® services are not provided via UPS Hundredweight Service.

Hazardous Materials packages requiring shipping papers as described under Title 49 C.F.R. Section 172.200 are not accepted in UPS Hundredweight Service. In addition, all "Other Regulated Materials" (ORM-D-Air) and limited quantity (Ltd qty) shipments prepared under HM-215K are prohibited in UPS Hundredweight Service for UPS 3 Day Select and UPS air shipments. "Other Regulated Materials" (ORM-D) and limited quantity (Ltd qty) shipments prepared under HM-215K are accepted in UPS Hundredweight Service for UPS Ground shipments, except for shipments to Alaska, Hawaii, Puerto Rico and Catalina Island.

Express Envelopes are excluded from UPS Hundredweight Service.

Service Notes

UPS Hundredweight Service rates are effective January 2, 2012.

UPS reserves the right, in its sole discretion, to use any mode of transportation whatsoever to provide the service selected by the shipper.

UPS reserves the right to institute a fuel surcharge on some or all shipments without prior notice. This surcharge may apply to any domestic or international transportation or other charges, including, but not limited to, any accessorial charge or surcharge. This surcharge will be applied to such services and for such periods as UPS, in its sole discretion, may determine necessary. The current fuel surcharge is described at ups.com. Regardless of the mode of transportation used, the effective UPS Rates and effective fuel surcharge for the service selected by the shipper shall apply.

Refer to the *UPS Rate and Service Guide* at ups.com/rates for additional information.

All shipments are subject to the "UPS Tariff/Terms and Conditions of Service," which is available at UPS locations and can be found at ups.com/tariff.